



# FY25 ANNUAL RESULTS SUMMARY

“TRANSITIONING TO NATIONAL COMMERCIAL SCALE THROUGH STRATEGIC PARTNERSHIPS”

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# HIGHLIGHTS

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# FY25 FINANCIAL HIGHLIGHTS

**FY25 delivered transformational revenue growth as both major projects reached practical completion, validating technology and positioning PARKD for national scale-up through strategic partnerships.**

## Revenue Achievement:

**FY25 Revenue of \$11.83 million** (FY24: \$3.72 million) up +218% year-on-year.

Driven by:

- increased construction and technical advisory services across emerging sectors and FY26/27 pipeline;
- completion of John Hughes Forward Street project; and
- substantial structural completion of Audi Centre Myaree.

## Gross Profit:

**FY25 Gross Profit: \$1.51 million** (FY24: \$689k) up +119% year-on-year.

- Margin compression reflects scale-up with larger fixed-price construction contracts during technology validation phase
- Proof-of-concept performance satisfied for Fielder's partnership execution - critical strategic milestone achieved
- Future margin improvement expected through operational efficiency and high-margin IP licensing revenue activation

## Capital Management:

**FY25 Cash Position of \$675k** as 30 June 2025 (FY24:\$591k) up +14% year-on-year.

- Maintained through development phase
- Q1 FY26 capital raising of \$1.0M (including McNab Group investment) positions company for East Coast expansion

Revenue: **\$11.83M** (+218% YoY)

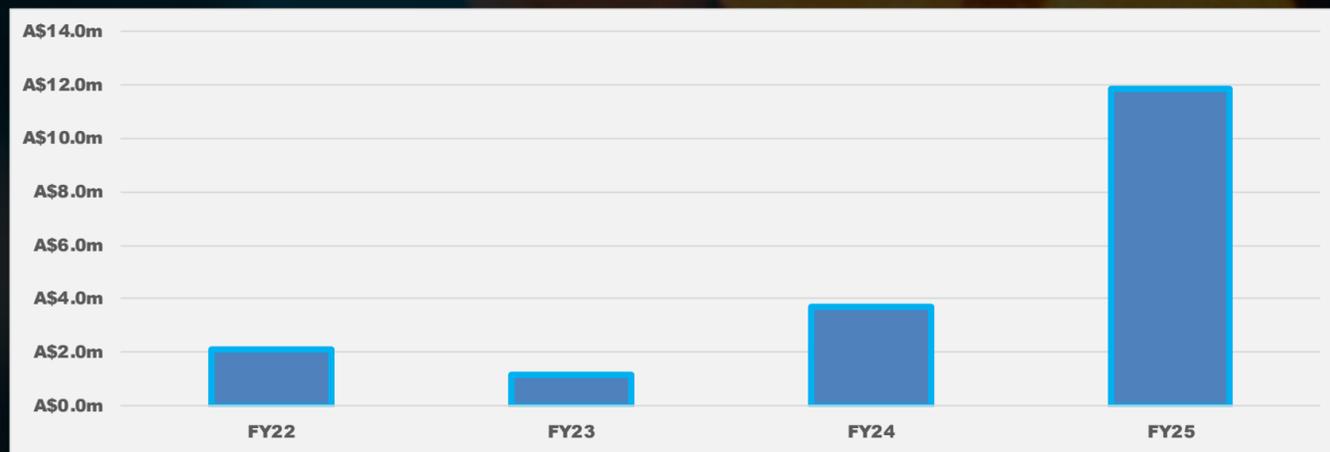
Gross Profit: **\$1.51M** (+119% YoY)

Pro-forma Cash: **\$675K** (+14% YoY)

# FY25 FINANCIAL HIGHLIGHTS

4-year revenue trajectory demonstrates consistent capability to scale delivery as technology validation progresses.

## Revenue Growth (FY22 to FY25)

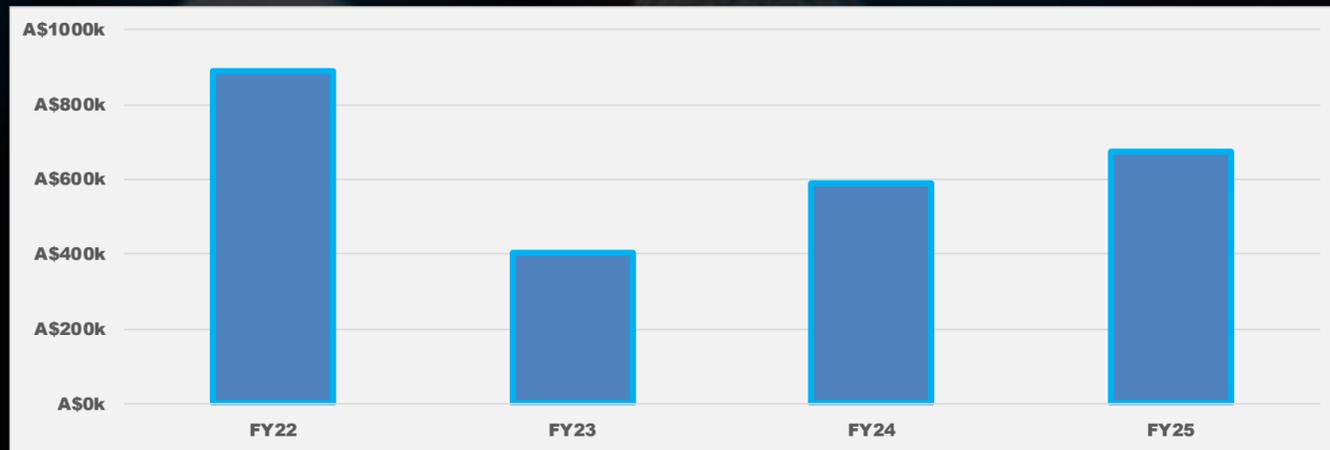


**FY25 marks the transition from development to commercial scale delivery.**

**4-year revenue trajectory (from \$2.1M → \$11.83M)** demonstrates rapid scaling capability as projects are delivered.

**With technology validation complete through John Hughes and Audi Centre Myaree,** the business enters commercialisation phase with strategic partners (Fielders, McNab Group).

## Stable Cash Position (FY22 to FY25)



### Profitability Improvement:

**FY25 Operating loss of \$76K (FY24: \$294k) reduced -74% year-on-year.**

- Positive operating cash flow of \$93K demonstrates capital-efficient delivery model

**Stable cash management through development phase,** with \$675K (as 30 June 2025).

**A further \$1.0M (supported by McNab Group) was raised during Q1 FY26** for east-coast expansion and the FY26 national roll-out with Fielders

# FY25 OPERATIONAL HIGHLIGHTS

## Strategic Partnership Milestone with Exclusive Fielders Licensing Agreement

### Exclusive Fielders Partnership – Licencing Agreement

**February 2025:** Executed 5-year exclusive licensing agreement with Fielders (BlueScope Steel subsidiary) following successful proof-of-concept validation.

#### - Commercial Terms:

- Fixed supply costs for Fielder's products on PARKD-delivered projects
- Royalty payments to PARKD for the sale of MDSB® and its use with SlimDek210® as a complete system
- Exclusive Australian territory with expansion rights for USA, Japan, India, Canada, Indonesia, and New Zealand

**September 2025 Enhancement (Q1 FY26):** Exclusive Prefabrication License Agreement - PARKD is the sole provider of prefabricated MDSB®+SlimDek210® modules across Australia.

#### Strategic Value:

Partnership combines BlueScope Fielders' national distribution network (160+ operations across 18 countries), and industrial manufacturing capacity with PARKD's patented IP

#### Market Access:

MDSB® integrated into Fielder's product suite - customers can order complete modular system directly through Fielders' established sales channels

#### Launch:

Joint launch at *Concrete2025* conference (in Q1 FY26) generated immediate interest across parking, commercial/residential, and data centre sectors. Broadening PARKDs industry scope and addressable market.

# FY25 OPERATIONAL HIGHLIGHTS

## Major Project Completions & IP Portfolio Expansion

### Major Projects Completed:

- **John Hughes Forward Street:** Practical completion February 2025. 300-vehicle, 3-level storage facility, 6,200m<sup>2</sup> GFA. Demonstrated un-propped construction methodology and rapid assembly (40 crane days, 3-day concrete pour).
- **Audi Centre Myaree:** Structural completion H1 FY25. Three-storey luxury dealership featuring 17m+ clear spans utilizing CVB® technology. Project showcased MDSS® performance under construction loading, satisfying Fielder's proof-of-concept requirements. Fit-out completion 1H FY26.

### Technical Advisory Works:

- Including the development of designs and construction advice for the construction of multilevel car parks for an International Airport on the East Coast of Australia
- Development of Construction Documentation of a multilevel car storage facility/parking for auto retail, religious and retail supermarket clients
- Development of design tender documentation for Self storage and Data Centre developments for commercial contractors nationally

### IP Portfolio Expansion:

- MDSB® further patent applications submitted domestically and internationally,
- CVB® patents registered in 13 countries (Australia, NZ, USA, Canada, EU, South Africa, Japan), and
- PIEPS (PARKD Instant Edge Protection System) developed - production-ready safety technology, with preliminary licencing discussions underway.

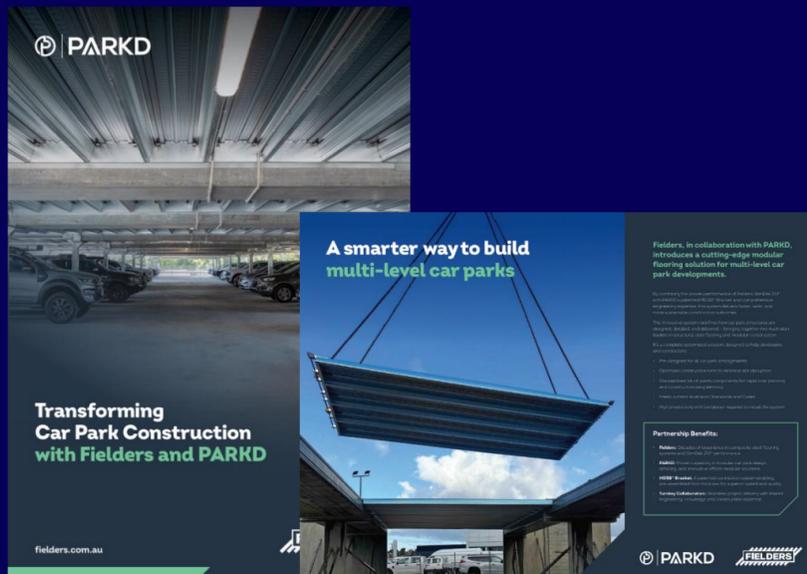
# FY26 KEY MILESTONES

## Building National Capability with the East Coast Expansion & Fielders Partnership Evolution

August 2025:

### Commercial Launch with Fielders

Joint marketing launched at **Concrete2025** conference. Generated immediate interest across parking, commercial/residential, and data centre sectors. Broadening PARKD's industry scope and addressable market.



September 2025:

### Enhancement of License Agreement with Fielders

**New exclusive Prefabrication License Agreement, with PARKD is the sole provider of prefabricated MDSB®+SlimDek210® modules across Australia.**

Partnership combines BlueScope Fielders' national distribution network (160+ operations across 18 countries), and industrial manufacturing capacity with PARKD's patented IP.



September 2025:

### East Coast Expansion & Penrith Facility

**New Facility secured in Penrith, NSW.** With operational capacity of **65,000m<sup>2</sup>** of prefabricated MDSB®+SlimDek210® modules/annum.

Target is to be fully operational in Q2 FY26, to support the initial Queensland Pilot Project with McNab Group and project pipeline with Fielders.



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# FY26 KEY MILESTONES

## Strategic Validation Through McNab Group Partnership & Capital Raising Success

**September 2025**

### **McNab Group Partnership Agreement & Strategic Validation**

#### **Queensland Pilot Project**

First project with McNab Group, one of Australia's largest privately-owned construction groups with vertically integrated operations.

#### **Third-Party Validation**

McNab's equity participation in September 2025 placement (following extensive due diligence of WA projects) provides further industry endorsement

#### **Strategic Value**

Partnership provides pathway to large-scale projects and demonstrates technology acceptance by a Tier-1 contractor

**September / October 2025**

### **Successful Placement and Share Purchase Plan**

**\$780K placement** (upsized from \$600K and closed early due to oversubscription) and supported by a strategic investment from McNab Group.

**\$220K SPP** (upsized from \$150K) in October 2025

**Total raising of \$1.0 million to fund East Coast facility and strategic expansion in partnership with Fielders and McNab Group.**

# FY26 OUTLOOK AND GROWTH

FY26 outlook underpinned by exclusive partnerships, expanding pipelines, and dual revenue model (“Direct Delivery + IP Royalties”)

## Exclusive National Rights Secured

- Sole provider of prefabricated MDSB®+SlimDek210® modules across Australia
- Control quality, supply chain, and manufacturing margins alongside licensing revenues

## Contractor Validation

- McNab Group partnership de-risks commercial execution
- Provides an FY26+ pathway to large-scale project opportunities
- Queensland pilot project Q2 FY26 delivery, with further project discussions underway

## East Coast Expansion

- Penrith facility operational from Q2 FY26, with national delivery capability established
- Reduces logistics costs for East Coast projects

## Market Opportunity - High-Growth Sectors

- Data Centres as a new target industry. System advantages of 22m spans, 25kPa loading, maximised prefabrication, and rapid installation.
- Multi-Storey Self-Storage: Growing sector requiring flexible, long-span solutions
- Commercial & Industrial: Large-format retail, warehousing, manufacturing facilities

## Fielders Market Activation

- Fielders commences direct sales channel through national network in FY26
- MDSB® available for order by third-party contractors
- Royalty revenue stream activates

## Dual Revenue Model

- **Direct Projects:** Construction margins on PARKD-delivered projects
- **Licensing Royalties:** Revenue from Fielders-sold systems to third parties

## International Framework Established

- Exclusive license includes expansion rights: USA, Canada, Japan, India, Indonesia, NZ
- Framework for future international licensing discussions

## Technology Monetisation

- PIEPS (safety system) and CVB® technology ready for additional market applications
- Continued IP development expanding addressable applications



# PARKD

## CONTACT US

**PETER MCUTCHEN – MANAGING DIRECTOR**

TEL | +61 431 020 429

EMAIL | [pmcutchen@parkdgroup.com](mailto:pmcutchen@parkdgroup.com)

### **PARKD LIMITED**

337 HARBOURNE STREET, OSBORNE PARK WA 6017  
PO BOX 166, CLAREMONT, WESTERN AUSTRALIA 6910  
(ASX CODE: PKD)

TEL | +61 (08) 9429 8863

EMAIL | [admin@parkdgroup.com](mailto:admin@parkdgroup.com)

WEBSITE | [www.parkdgroup.com](http://www.parkdgroup.com)

# APPENDIX

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# PROJECTS: JOHN HUGHES FORWARD STREET

## John Hughes Forward Street Multi-Level Car Storage Facility

- Head Contractor from Concept to Completion
- Contract Value ~\$5M
- Practical Completion February 2025
- Storage for 300 vehicles over 3 Levels
- Gross Floor Area: 6,200m<sup>2</sup>
- Un-propped construction method



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# PROJECTS: AUDI CENTRE MYAREE

## Audi Centre Myaree

### 3-Storey Luxury Auto Retail Dealership

- Head Contractor from Concept to Completion
- Total contract value ~\$14M
- Prefabricated MDSB modules & CVB<sup>®</sup> technology
  - High Capacity design; 5kPa Live Loads
  - 17.8m clear spans utilising PT and Bosfa 4D fibres
  - Unpropped construction
- Final fitout works underway completion Q2 FY26



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